#### **Academic Affairs & Standards Committee**

December 11, 2019 1 -- 4 pm EGF 290, TRF 662, AC 16

Present: Lynette Neppel, Andy Mueller, Mike Curfman, Brian Huschle, Don Fischer, Kari Koenig, Jodi Stassen, Brian

Suckow, ADawn Nelson, Benjamin Hoffman

Absent: Curtis Zoller, Mary Fontes, Joel Zeigler, Tracy Bowman

### **Approval of Minutes**

The November minutes were approved as recorded.

**Program Changes** 

Vote	Program	Discussion
Approved	Administrative Office Specialist 33 cr Diploma EGF,	Effective Fall 2020
Approved	Online	Drop SSCI 1101 Human Relations 3 cr
	Major ID: E532, I532	Add MKTG 1108 Customer Relations 3 cr
	Wajor ID. L332, 1332	Electives List of courses:
		Drop ADMS 1114, ADMS 2281, BUSN 2218,
		CPTR 1500
		Add ADMS 2236, ADMS 2282, BUSN 2221,
		CPTR 1106, MKTG 2410, SSCI 1101
		ADMS 1116 moved from 1st fall to 1st spring
		No transition plan necessary.
		No change to Program Learner Outcomes
Approved	Administrative Professional 60 Cr AAS EGF,	Effective Fall 2020
	Online	Drop ADMS 1114 Desktop Pub/Graphic 3 cr
	Major ID: E031, I031	Drop CPTR 1106 Microcmptr Databases 3 cr
		Drop CPTR 1500 Intro Web Concepts 3 cr
		Add ADMS 2236 Project Mgmt 3 cr
		Add MKTG 1108 Customer Relations 3 cr
		Add MKTG 2410 Social Media Mktg 3 cr
		G5: History/Social (ANTH 2202 or SOCI 1101)
		G6: Human/Fine (PHIL 1102 or 2210)
		Elective List of courses:
		Drop ADMS 2281, BUSN 2218
		Add ADMS 2282, CPTR 1106
		ADMS 1116 moved from 1st fall to 1st spring
		ENGL 1111 moved from 1st spring to 2nd fall
		SSCI 1101 moved from 2 <sup>nd</sup> fall to 2 <sup>nd</sup> spring
		ADMS 2250 moved from 2 <sup>nd</sup> spring to 1 <sup>st</sup> spring
		G1: Comm moved from 2 <sup>nd</sup> spring to 2 <sup>nd</sup> fall
		Program Elec moved from 2 <sup>nd</sup> spring to 2 <sup>nd</sup> fall
		See transition plan below.
		No change to Program Learner Outcomes
Approved	Customer Service 16 cr Certificate EGF, TRF,	Effective Fall 2020
, , , , , , , , , , , , , , , , , , , ,	Online	Elective list of courses:
	Major ID: E185, T185, I185	Drop MKTG 2201 Prin of Sales 3 cr
	Wajor 12. 2100, 1100, 1100	Add MKTG 2304 Applied Sales Tech 3 cr
		No transition plan necessary.
		No change to Program Learner Outcomes
Approved	Digital Marketing 60 cr AAS Online	Effective Fall 2020
, , , , , , , , , , , , , , , , , , , ,	Major ID: 1505	Drop MKTG 2201 Prin of Sales 3 cr
		Add MKTG 2304 Applied Sales Tech 3 cr
		SPCH 1101 moved from 1st fall to 1st spring
		MKTG 2200 moved from1st spring to 1st fall
		MKTG 2320 moved from 2 <sup>nd</sup> fall to 2 <sup>nd</sup> spring
		MKTG 2306 moved from 2 <sup>nd</sup> spring to 2 <sup>nd</sup> fall
		Elective list of courses:
		Drop MKTG 2304 – became required
		No transition plan necessary.
		No change to Program Learner Outcomes
		INO GHANGE TO FTOGRAM LEARNER OUTCOMES

Approved	Digital Marketing 24 Cr Certificate Online	Effective Fall 2020
Approved	Major ID: 1510	MKTG 2200 moved to from 1st spring to 1st fall
	iviajor ib. 1310	CPTR 1104 moved from 1st fall to 1st spring
		No transition plan necessary.
		No change to Program Learner Outcomes
Approved	Medical Administrative Assistant 60 cr AAS Online	Effective Fall 2020
	Major ID: 1390	Drop HLTH 1140 Elec Hlth Records 3 cr
		Drop PHIL 2210 Morals & Medicine 3 cr
		Drop MKTG 2120 Supervisory Ldrshp 3 cr
		Add MKTG 1108 Customer Relations 3 cr
		Add PSYC 1105 Intro to Psych 3 cr
		Add SSCI 1101 Human Relations 3 cr
		See transition plan below.
		Program Learner Outcomes updated.
Approved	Medical Coding Specialist 60 cr AAS Online	Effective Fall 2020
	Major ID: 1403	Drop ADMM 2250 Inpatient Billing 3 cr
	major 12. Troo	Drop HLTH 1140 Elec Hlth Records 3 cr
		Drop HLTH 1108 Cultural Diversity 1 cr
		Add ADMM 2280 Med Office Simulation 3 cr
		Add SSCI 1101 Human Relations 3 cr
		Add CRLT 2103 Jobseeking & Keeping 1 cr
		See transition plan below.
	M II 1000 0 1 II 1 45 Di 1	Program Learner Outcomes updated.
Approved	Medical Office Specialist 45 cr Diploma Online	Effective Fall 2020
	Major ID: 1395	Total credits drop down to 43 cr
		Drop CPTR 1104 Intro to Computers 3 cr
	Need MinnState approval.	Drop HLTH 1140 Elec Hlth Records 3 cr
		Add CRLT 2103 Jobseeking & Keeping 1 cr
		Add SSCI 1101 Human Relations 3 cr
		HLTH 2208 moved from 2 <sup>nd</sup> fall to 1 <sup>st</sup> spring
		See transition plan below.
		Program Learner Outcomes updated.
Approved	Patient Access Specialist 27 cr Certificate Online	Effective Fall 2020
	Major ID: 1420	Drop HLTH 1140 Elec Hlth Records 3 cr
	major 15. Tizo	Drop CPTR 1104 Intro to Computers 3 cr
		Add ADMM 2280 Med Office Simulation 3 cr
		Add SSCI 1101 Human Relations 3 cr
		ADMS 1100 moved from 1st fall to 1st spring
		MKTG 1108 moved from 1st spring to 1st fall
		No transition plan necessary.
A	Despiratory Theremist 70 sq AAO 505	No changes to Program Learner Outcomes.
Approved	Respiratory Therapist 78 cr AAS EGF	Effective Fall 2020
	Major ID: E496	Drop PSYC 1105 Intro Psychology 3 cr
		Add G5: History/Social Science Elec 3 cr
		(PSYC 1105, PSYC 2201, PSYC 2215)
		No transition plan necessary.
		No changes to Program Learner Outcomes.
Approved	Sales, Marketing, & Management 60 Cr AAS EGF,	Effective Fall 2020
	Online	No change to Program Learner Outcomes
	Major ID: E515, I515	Drop MKTG 2201 Prin of Sales 3 cr
		Drop MKTG 2205 Prin of Retailing 3 cr
		Add MKTG 2300 Marketing Research 3 cr
		Add MKTG 2410 Social Media Mktg 3 cr
		MKTG 2116 move to 1st fall
		MKTG 1108 move to 1st fall
		ACCT 1108 move to 1st spring
		See transition plans below.
		No changes to Program Learner Outcomes.

**Course Changes** 

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Vote	Course		Discussion
Approved	ADMM 1110 Intro HIth Info Mgmt	3 cr 2/1/0	Update course description, learner outcomes
Approved	ADMM 1120 Medical Office Proc	3 cr 2/1/0	Update learner outcomes
Approved	ADMM 1150 Medical Billing/Ins	3 cr 2/1/0	Update learner outcomes
Approved	ADMM 1165 ICD Coding	3 cr 2/1/0	Update course description, learner outcomes
Approved	ADMM 2240 Medical Coding Ethics	3 cr 3/0/0	Update prerequisite
Approved	ADMM 2260 Interm CPT/HCPCS Codir	ng 3 cr 2/1/0	Update course description, learner outcomes
Approved	ADMM 2265 Intermed ICD Coding	3 cr 2/1/0	Update course description, learner outcomes
Approved	ADMM 2280 Medical Office Simulation	3 cr 0/3/0	Update course description, learner outcomes
Approved	ADMS 2236 Project Management	3 cr 3/0/0	New course
Approved	ADMS 2281 Internship	24 cr	Inactivate course
Approved	ADMS 2282 Internship	3 cr 0/0/3	New course replaces ADMS 2281
Approved	RESP 2212 Diagnostic Procedures	3 cr 2/1/0	Add prerequisite: CHEM 1020
Approved	RESP 2252 Adv Critical Care	4 cr 3/1/0	Add prerequisite: CHEM 1020

#### **Program Specific Requirements (Standing Agenda Item)**

Medical Administrative Assistant 60 cr AAS Online – 5 year transfer acceptance – add HLTH 2208 Medical Coding Specialist 60 cr AAS Online – 5 year transfer acceptance – add ADMM 2280, HLTH 2208 Medical Office Specialist 45 cr Diploma Online – 5 year transfer acceptance – add HLTH 2208 Patient Access Specialist 27 cr Certificate Online – 5 year transfer acceptance – add ADMM 2280

#### 3340P Procedure Revision

3340P Procedure listed below contains the required changes highlighted in yellow. The student's high school GPA will be reviewed along with their ACT, SAT, MCA, or Next Generation Accuplacer Score to determine what course the student should be required to take. NCTC will be adopting and implementing changes in January 2020. This change will apply to all students enrolling in Fall 2020.

#### **HLC Accreditation Update**

Brian Huschle informed the committee the HLC is shifting from an open pathway to standard pathway. Which means instead of a written report in year 4 and face-to-face in year 10, NCTC will now have a face-to-face in both year 4 and year 10 but no Quality Initiative due between years 5 and 9. There were concerns with 4 D and 5 D. Brian reminded all that none of this information is final. The Institutional Actions Committee has not met and has not voted on NCTC visit yet. At the January faculty in-service, Brian will give another update.

#### **CBE Project**

Brian Huschle informed the committee the competency-based project is focused on Manufacturing Process Technology program in which they are taking a credit-based program and creating a competency-based model. This requires major curriculum revisions. The learner outcomes will be added at multiple levels. Andrew Dahlen is facilitating the project and looking for faculty volunteers to review the curriculum information before being presented it to AASC. ADawn Nelson and Don Fischer will volunteer.

#### **CCO Revision Communication within Department Update**

This item will remain on the agenda to be discussed in further detail at next meeting.

#### **Syllabus Template Update**

Brian Huschle does not have a template to share yet.

2019-20 Meeting Schedule

2013-20 McCtilig Octicadic				
Day	Date	Time	Location	
Tuesday	January 21	1 – 4 pm	290, 662, AC16	
Wednesday	February 19	9 am – 12 pm	290, 662, AC16	
Tuesday	March 31	9 am – 12 pm	290, 662, AC16	
Wednesday	April 22	1 – 4 pm	290, 662, AC16	
Tuesday	May 5	1 – 4 pm	290, 662, AC16	

# Administrative Professional AAS 60 cr EGF Completion plan for 2nd Year students with May 2021 graduation:

\*\* Students will be completing the "old" curriculum, new changes will not impact these 2nd year students \*\* 2nd Fall Semester

Course #	Course Name	LEC / LAB / OJT	Credits
ADMS 2213	<b>Advanced Office</b>	2/1/0	3 credits
	Apps		
CPTR 1106	Microcomputer	2/1/0	3 credits
	<b>Databases</b>		
CPTR 1500	Intro Web	2/1/0	3 credits
	Concepts		
SSCI 1101	<b>Human Relations</b>	3/0/0	3 credits
G5: History/Social E	Elec	3 credits	
TOTAL SEMESTER	R CREDITS:	15 credits	
2nd Spring Semeste	er		
Course #	Course Name	LEC / LAB / OJT	Credits
ADMS 2250	Office Technologies	2/1/0	3 credits
G6: Human/Fine Art	s Elec	3 credits	
G1: Communication	Elec (*See Elective	3 credits	
Options Listed Belov	w )		
MN Transfer Electiv	e	3 credits	
<b>Program Electives</b>		3 credits	
TOTAL SEMESTER	R CREDITS:	15 credits	

## Medical Administrative Assistant AAS 60 cr Online Medical Coding Specialist AAS 60 cr Online Medical Office Specialist Diploma 43 cr Online

Students who begin in the fall of 2020 will begin the new curriculum plans.

Students currently enrolled in the program will finish out the program plan they started with. If students are in the early stages of completing their curriculum, they can have the option of completing the new curriculum plan.

# Sales, Marketing, & Management AAS 60 cr EGF, Online Completion plan for 2nd Year students with May 2021 graduation:

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** Students will be completing the "old"	" curriculum, new changes will not impact these 2nd
year students ** 2nd Fall Semester	

year students ** 2nd F	all Semester		
Course #	Course Name	LEC / LAB / OJT	Credits
BUSN 2210	<b>Prin of Management</b>	3/0/0	3 credits
MKTG 2306	<b>Small Business Mgmt</b>	2/1/0	3 credits
SOCI 1101	Intro to Sociology	3/0/0	3 credits
G5: History/Social Elec	( *See Elective Options	3 credits	
Listed Below )			
Program Electives		3 credits	
TOTAL SEMESTER CREE	DITS:	15 credits	
2nd Spring Semester			
Course #	Course Name	LEC / LAB / OJT	Credits
ACCT 1108	Busn	3/0/0	3 credits
	Math/Calculators		
BUSN 2218	Legal Environment	3/0/0	3 credits
	Busn		
MKTG 2116	Advertising	3/0/0	3 credits
MKTG 2320	Marketing	2/1/0	3 credits
	Management		
MN Transfer Elective		3 credits	
TOTAL SEMESTER CREE	DITS:	15 credits	
Online			
2nd Fall Semester			
2nd Fall Semester Course #	Course Name	LEC / LAB / OJT	Credits
2nd Fall Semester Course # BUSN 2210	Prin of Management	3/0/0	3 credits
2nd Fall Semester Course #	Prin of Management Applied Sales	<u> </u>	
2nd Fall Semester Course # BUSN 2210 MKTG 2304	Prin of Management Applied Sales Techniques	3/0/0 2/1/0	3 credits 3 credits
2nd Fall Semester Course # BUSN 2210	Prin of Management Applied Sales Techniques Marketing	3/0/0	3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304 MKTG 2320	Prin of Management Applied Sales Techniques Marketing Management	3/0/0 2/1/0 2/1/0	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304 MKTG 2320 SOCI 1101	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology	3/0/0 2/1/0 2/1/0 3/0/0	3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Elec	Prin of Management Applied Sales Techniques Marketing Management	3/0/0 2/1/0 2/1/0	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Elec Listed Below )	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology	3/0/0 2/1/0 2/1/0 3/0/0 3 credits	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Electisted Below ) Program Electives	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology (*See Elective Options	3/0/0 2/1/0 2/1/0 3/0/0 3 credits 3 credits	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Election Listed Below ) Program Electives TOTAL SEMESTER CREE	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology (*See Elective Options	3/0/0 2/1/0 2/1/0 3/0/0 3 credits	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Electisted Below ) Program Electives TOTAL SEMESTER CREE 2nd Spring Semester	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology ( *See Elective Options	3/0/0 2/1/0 2/1/0 3/0/0 3 credits 3 credits 18 credits	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Electisted Below ) Program Electives TOTAL SEMESTER CREE 2nd Spring Semester Course #	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology (*See Elective Options  OITS: Course Name	3/0/0 2/1/0 2/1/0 3/0/0 3 credits 3 credits 18 credits LEC / LAB / OJT	3 credits 3 credits 3 credits Credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Electisted Below ) Program Electives TOTAL SEMESTER CREE 2nd Spring Semester	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology (*See Elective Options  OITS:  Course Name Busn	3/0/0 2/1/0 2/1/0 3/0/0 3 credits 3 credits 18 credits	3 credits 3 credits 3 credits
2nd Fall Semester Course # BUSN 2210 MKTG 2304  MKTG 2320  SOCI 1101 G5: History/Social Electisted Below ) Program Electives TOTAL SEMESTER CREE 2nd Spring Semester Course #	Prin of Management Applied Sales Techniques Marketing Management Intro to Sociology (*See Elective Options  OITS: Course Name	3/0/0 2/1/0 2/1/0 3/0/0 3 credits 3 credits 18 credits LEC / LAB / OJT	3 credits 3 credits 3 credits Credits

3/0/0

3 credits

15 credits

3 credits

3 credits

Busn

MKTG 2205 MKTG 2306

MN Transfer Elective

TOTAL SEMESTER CREDITS:

**Prin of Retailing** 

Small Business Mgmt 2/1/0

### NORTHLAND COMMUNITY & TECHNICAL COLLEGE

#### 3340P ASSESSMENT FOR COURSE PLACEMENT PROCEDURE

Unless exempt by Policy 3340, all students are required to take the College Board ACCUPLACER assessment.

ACT, SAT, and MCA test scores are valid for a limited time of five (5) calendar years, inclusive of the current calendar year. Accuplacer scores are valid as outlined in the table below.

**ACCUPLACER Expiration Period** 

Area	Expiration	Expiration when continuously enrolled
Reading	3 years	4 years
Mathematics	2 years	3 years

Students desiring to retake the ACCUPLACER may do so at their discretion. If students are taking the ACCUPLACER after expiration, it will be treated as an initial assessment. NCTC's procedure for initial attempts and retakes of the ACCUPLACER are below. The best valid score is used for placement.

**Assessment Attempts** 

Attempts	Cost	Remarks
Initial	Free	
First Retake	\$10.00 or free if taken after remediation and three-day preparatory period.	Review scores with Academic Success Center for advisement prior to retake.
Second Retake	\$10.00 or free if taken after remediation and three-day preparatory period.	Review scores with Academic Success Center for advisement prior to retake.

When ACT, SAT, and MCA scores are available, they will be considered first and the student will be advised about their placement options.

ACT, SAT, and MCA Score Minimums

Area	<b>ACT Minimum</b>	SAT Minimum	MCA Minimum Score
	Score	Score	
Reading	21	ERW 480	1047
English	18	ERW 480	NA
Mathematics	22	530	College Algebra: 1158
			Statistics: 1148
			Contemporary Math:
			1150

ACT, SAT, and MCA Score Minimums with High School GPA

<mark>Area</mark>	<b>ACT Minimum</b>	<b>SAT Minimum Score</b>	MCA Minimum Score
	<b>Score</b>		

<b>Reading</b>	19-20 + 2.5  GPA	ERW $440-479 + 2.5$	1042-1046 + 2.5 GPA
		<mark>GPA</mark>	
<b>English</b>	16-17 + 2.5  GPA	ERW 440-479 + 2.5	NA
		GPA GPA	
<b>Mathematics</b>	20-21 + 2.7  GPA	520-529 + 2.7 GPA	College Algebra: 1152-
			1157 +2.7 GPA
			Statistics: 1146-1147 +
			2.7 GPA
			Contemporary Math:
			1146-1149 + 2.7  GPA

When using ACCUPLACER scores for placement, students may take the following classes depending on their score:

**Accuplacer Score Minimums** 

Reading (R)	200-224	ENGL 0085 Int. Reading and Writing	
8 ( )	225-249	ENGL 0095 Adv. Reading and Writing	
	225-300	ENGL 1012 Applied Communications	
	250-300	ENGL 1111 Composition I	
	236-249 + 2.5 GPA	ADMS 1116 Business Communications	
Math 1: Arithmetic	200-229	MATH 0080 Math Foundations	
(ARTH)	230 Accuplacer administers-Math 2: QAS		
(AKIH)	230-300	MATH 0090 Introductory Algebra	
		MATH 1001 Technical Mathematics	
		MATH 1003 Math Apps for Nurse	
		PHIL 2000 Logic	
	270-300	MATH 0094 Pre-College Algebra	
<b>Math 2: Quantitative</b>	200-214 Accuplacer administers Math 1: ARTH		
Reasoning, Algebra,	215-249	MATH 0094 Pre-College Algebra	
<i>G, G</i> ,	240-300	MATH 0098 Intermediate Algebra	
and Statistics (QAS)		MATH 1102 Contemporary Math	
		CHEM 2205 Survey of Chemistry	
Math 3: Advanced	200-224 Accuplacer administers Math 1: ARTH		
	225-249 Accuplacer administers Math 2: QAS		
Algebra and Functions	230-249	MATH 0098 Intermediate Algebra	
(AAF)		MATH 1102 Contemporary Math	
		CHEM 2205 Survey of Chemistry	
	250-300	MATH 1110 College Algebra	
	236-249 + 2.7  GPA	MATH 1106 Trigonometry	
		MATH 1113 Pre-Calculus	
		MATH 2203 Statistics/BUSN 2203	
		CHEM 1020 Intro to Chemistry	
		CHEM 1121 General Chemistry I	
		PHYS 1111 General Physics	
	275-300	MATH 2231 Calculus 1	

Students are encouraged to complete developmental courses during their first and second semesters.

Date of Implementation: 7/01/2016
Date of Adoption: 6/8/2016

Date & Subject of Revisions: 9/6/2017 'Most recent' changed to 'Best valid score.'

5/10/2017 Addition of MCA and SAT test language.

4/04/18 Reviewed.

2/19/2019 Reviewed by AASC. Updated for NGA score placements.

2/20/2019 NGA score placements approved.

X/XX/20XX GPA multiple measures added, reviewed by AASC