

STUDENT SUCCESS COUNCIL

| MEETING INFORMATION | | | |
|---------------------|--|----------|---------------|
| TITLE | Student Success Council | | |
| DATE | November 15, 2024 | TIME | 9am – 11am |
| LOCATION | EGF 280, TRF 515 | RECORDER | Julie Fenning |
| CO-CHAIRS | Sara Johnson, Lisa Bottem | | |
| MEMBERS | Present: Sara Johnson, Lisa Bottem, Lisa Anderson, Don Fischer, Cory Floden, Becca Johnson, Heidi Kippenhan, Corina Feist, Sara Kleinvachter, Mindy Rist, Amanda Hoglo, Abdul Chamma, Michelle Benitt, Bobbie Taylor, and Julie Fenning (recorder). Absent: David Lovly | | |

I = Info, **D** = Discussion, **A** = Action

| AGEN | GENDA | | |
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| TYPE | AGENA ITEM | ACTION TAKEN | |
| I | Check-In | | |
| A | Current Proposal Requests: Consumer Information Review and Workgroup Salesforce Training | The proposal was to form a workgroup to manage the required reports that need to be completed each year. The group would create an organized process to ensure compliance. Proposed group: Cory Feller, Sarah Dorn, Rachel Larsen, Lisa Bottem. Vote: The council recommended approval of proposal. Salesforce – CRM for all student communication. \$20,000 for training of all student services. Vote: The council recommended approval of proposal. There were additional questions regarding number of employees who will be trained for the \$20,000, but it was determined that we cannot wait to implement. | |
| D | Committee/Workgroup Updates: Continuous Improvement – Student Services 1. Implement Northland CRM Salesforce 2. Establish Targeted Recruiting Strategies 3. Northland's Identity – Who Are We? | Proposing training for all student services staff. Haven't met yet, as new recruiter was just hired. Working on a survey for students and employees. | |





| | 4. Review and Implement Northland's Enrollment Process5. Eliminate Accuplacer Barrier | Had training with the system office for all admissions processes. Team is going to go through the workflow process and map out each step. Proposal is currently in the Learning Council with a request for a proposal #2. |
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| I/D | Open Agenda/Information Sharing | The Times has a positive article in it regarding the value of Northland in our community. |
| I | Check-Out | |

PROPOSAL STATUS

| Proposal | Council Recommendation | Date | President | Date |
|---|------------------------------------|----------|-----------|----------|
| College History, Heritage Calendar | Recommended Report #2 for approval | 10/25/24 | Approved | 10/25/24 |
| Consumer Information Review and Workgroup | Recommended for Approval | 11/15/24 | | |
| Salesforce Training | Recommended for Approval | 11/15/24 | | |

NEXT MEETING:

| DATE | December 13, 2024 | TIME | 9am – 11am | LOCATION | EGF 290, TRF 662 |
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